

Sponsorship plan for the

"International Workshop on Data-Driven Computational and Theoretical Materials Design" (DCTMD2024) in Shanghai, China

#### **Event Overview**

- **Event Name:** International Workshop on Data-Driven Computational and Theoretical Materials Design (DCTMD2024)
- Location: Shanghai, China
- **Date:** October 9-13, 2024
- Audience: Academics, researchers, industry professionals, and students in materials science, artificial intelligence, data analytics, computational modeling, and experiments.

### Objective

To foster collaboration, share cutting-edge research, and accelerate advancements in materials design through data-driven methodologies.

## 1. Sponsorship Packages

- Platinum Package (15,000 US\$, 100,000RMB)
- Logo placement in all event materials, website, social media, and promotional videos
- Speaking opportunity as an invited talk
- Prime exhibition space for the duration of the workshop
- ➤ 10 all-access passes
- Invitation to networking events
- Banquet (speech), dinners, lunches, coffee breaks, and tour
- Gold Package (7,000 US\$, 50,000RMB)
- > Logo placement in selected event materials, website, and social media
- Speaking opportunity as a contributed talk
- Exhibition space
- ➤ 5 all-access passes
- Invitation to networking events
- > Banquet (no speech), dinners, lunches, and coffee breaks

- Silver Package (5,000 US\$, 30,000RMB)
- Logo placement on the website and selected event materials
- Exhibition space
- 3 all-access passes
- Invitation to networking events
- Dinners, lunches, and coffee breaks

## **Add-On Opportunities**

- > Branding on attendee badges and lanyards (2,000 US\$, 15,000RMB)
- > Branding on program and abstract book (2,000 US\$, 15,000RMB)

### 2. Promotional Opportunities

- **Pre-Event:** Highlight sponsors in digital marketing campaigns, including email newsletters, event website features, and social media shoutouts.
- **During the Event:** Feature sponsors' logos prominently during sessions, on signage around the venue, and in the official event app.
- **Post-Event:** Acknowledge sponsors in a post-event report distributed to all attendees and partners, and feature them in thank-you posts across social media platforms.

### 3. Sponsor Outreach

- **Target Sponsors:** Leading companies in materials science, computational design software, tech firms with a focus on AI for scientific research, and academic publishers.
- **Personalized Proposals:** Tailor proposals to highlight the alignment between the sponsor's objectives and the workshop's focus on innovation in materials design.
- Follow-Up Strategy: Begin with an introductory email, followed by personalized presentations or meetings to discuss the sponsorship in detail.

#### 4. Value Proposition

- **ROI for Sponsors:** Direct engagement with a highly specialized audience of decision-makers and influencers in the field of materials science and computational design.
- ➤ Unique Selling Points: DCTMD2024 is a leading international forum for sharing the latest developments in data-driven materials science, offering sponsors unparalleled access to potential collaborators, customers, and top talent.

## 5. Sponsorship Agreement

Detailed agreements covering benefits, payment terms, cancellation policies, and logistical arrangements, ensuring clear expectations on both sides.

# 6. Evaluation and Feedback

Compile engagement metrics and feedback from attendees and sponsors to assess the impact of sponsorship and identify areas for improvement.

Provide sponsors with a detailed report on their visibility and engagement metrics during the event.